

THE HOME BUYING PROCESS

A good agent can be trusted to guide you through each step of the home buying process.

STEP 1: PRE-LISTING



1. CHOOSE AN AGENT

Consultation, Strategy, and Goal Exploration



2. GET PRE-APPROVED

Talk to a Mortgage Lender
A loan officer will look at your finances and pre-approve a budget that works for you.

STEP 2: HOME SEARCH



3. FIND YOUR HOME

Search For Homes
I will send listings that match your criteria directly to you.

STEP 3: OFFER & UNDER CONTRACT



4. MAKE AN OFFER

Discuss Offer Details
Together, we will build a competitive offer that works for you.
Submit Offer



5. PURCHASE AGREEMENT

Review & Sign Purchase Agreement



6. HOME INSPECTION

Licensed Inspector Examines the Property
The offer you submit will most likely be contingent upon inspection. Issues that arise during the inspection can be negotiated if need be.



7. HOME APPRAISAL

Confirming the Lending Value
Most lenders require an appraisal before approving the purchase.

STEP 4: THE HOME STRETCH



8. TITLE COMMITMENT

Title History Check
Remove Contingencies
A title company will address/remove any roadblocks associated with a home's title.



9. FINAL DOCUMENTS TO LENDER

Mortgage Company's Final Approval of Funds.



10. CLOSING DAY

- Final Walk-Through has been Completed
- Sign Documents, Transfer Deed, and Disburse Funds.



JESSE CARLSON

I have been a realtor for nearly 5 years and have been a proud resident of Minnesota all my life. I am passionate about helping my clients navigate the tricky waters of real estate. I am an expert in buying and selling, and bring a wealth of industry knowledge, a solid work ethic, and a friendly face to the table. Listening and understanding my clients is my **top** priority and I always work hard on behalf of my buyers and sellers. A realtor rarely has free time, but when I find a moment to spare, I enjoy eating at a local restaurant, performing in local productions, networking, and giving back to the community. I'm also a lifelong chess player. After the deal is over, I am happy to play.

"Jesse helped my husband and I find our first home and we could not have asked for a better realtor! Jesse was very knowledgeable and was always available to answer our many questions. He had the process go as smoothly as possible and we highly recommend him!"

Michael G.

"Super attentive to our desires, and worked tirelessly on our behalf! I put 110% effort into finding my perfect spot, and Jesse met me every step of the way. Couldn't be happier!"

Ruthie A.

"My mother and I had a wonderful experience working with Jesse during the closing of her home. He was not only prompt and responsive to all our questions but also showed exceptional consideration and patience, especially given our language barriers. We would highly recommend Jesse Carlson to anyone seeking an attentive and caring realtor"

Tiffany X.

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grant johnson
group

real